

# 2035 Long-term Management Strategy

April 28, 2025
Oriental Land Co., Ltd.



- I. Our Goal for 2035
- II. Growth through business
- III. The OLC Group's unique activities that help enhance corporate value
- IV. Human resources and financial policies

## I. Our Goal for 2035

#### Our Goal for 2035: History of the OLC Group



Since its foundation, Oriental Land has pursued the creation of Happiness for people with unwavering commitment to its beliefs

Aiming to create a square where a never-ending hymn to humanity resounds



We have created spaces and times where people, regardless of age, gender, or nationality, can interact with each other and share joy, laughter, and inspiration, and where their voices can resonate together



## As a pioneer in the creation of happiness, achieve what the Group aspires to be and contribute to society



Our Goal for 2035

## Bringing more "Happiness" to you and the community.

To maintain alignment with Our Goal for 2030 and strengthen our initiatives for the future, we have formulated Our Goal for 2035 by evolving the existing concept

#### What the OLC Group aspires to be

- Provide enjoyment that drives people into tomorrow through spaces and times where diverse people can share joy, laughter, and inspiration
- Cherish the world that nurtures and sustains us, and contribute to a sustainable society
- Continue to be a corporation in which employees can truly take pride by expanding the OLC Group brand



## Promote our Long-term Management Strategy with the aim of further developing and evolving our Group, and achieve financial targets

FY2022-2024 FY2025-2029 FY2030-2035

2024 Medium-term Plan

Recovery from the pandemic and take on challenges for the future

2035 Long-term Management Strategy

Enhance corporate value through evolution of business structure for sustainable growth and pursuit of optimal capital structure

FY2029 target

Operating cash flow

¥300 billion level

FY2035 target

Net sales

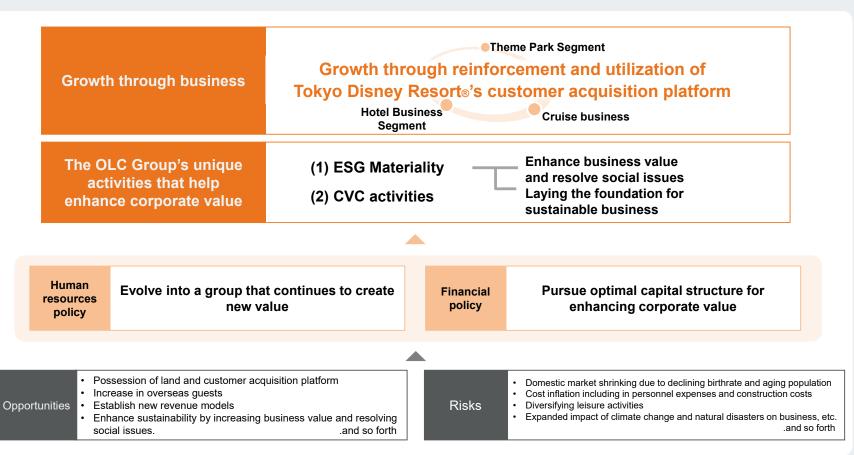
¥1 trillion or higher

ROE: Aim for an even higher level than that achieved under the 2024 Medium-Term Plan

6

#### Our Goal for 2035: Overall picture of the Long-term Management Strategy





## II. Growth through business



#### Accelerate growth based on our new portfolio that incorporates the cruise business



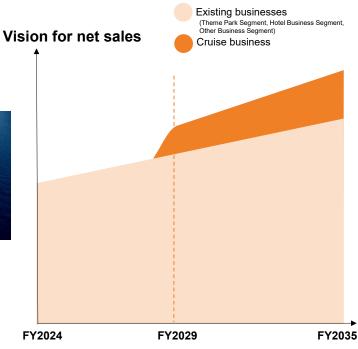
Theme Park Segment



Hotel Business Segment



**Cruise business** 



# Theme Park Segment



#### **Growth through business: Theme Park Segment**



Vision for theme parks





The pinnacle of happiness creation that exceeds people's imagination

Strategy

Establish new revenue models

Base

Provide attractive parks by drawing on fresh perspectives

#### **Growth through business: Theme Park Segment (Growth investment)**



Theme park development policy ahead

## Provide moving experiences and surprises that cannot be found anywhere else in the world through development unique to Tokyo Disney Resort

Dynamic restructuring of our theme park sites including possible large-scale development such as area-wide redesign

Attractions/Entertainment

Constantly enhance the appeal of our theme parks by redesigning attractions and entertainment programs, offering time-limited special versions, and utilizing previously unused intellectual property and new technologies

Initiatives for providing new experiences

Proactively generate facilities and services that lead to offering new experience

Other facilities

Revamp facilities and expand services in pursuit of comfort and convenience to respond to changes in guests' behavior and needs within our parks

#### **Growth through business: Theme Park Segment (Growth investment)**



#### Tokyo Disneyland®: Redevelopment within Tomorrowland area





Investment amount: TBD  $\rightarrow$  ¥29.5 billion Scheduled opening: FY2026 or after



**Development of entire area surrounding Space Mountain** 

Investment amount:  $\pm 56.0$  billion  $\rightarrow$  Revised to  $\pm 70.5$  billion

Scheduled opening: 2027

#### Conceptual image of theme park area redesign



As to Disney Properties ©Disney

#### Conceptual image of theme park area redesign



As to Disney Properties ©Disney

#### **Growth through business: Theme Park Segment (Growth investment)**

Wreck-It Ralph



#### Generate a sense of unprecedented change every year to drive growth of Tokyo Disney Resort



50th Anniversary events

30th Anniversary events

#### **Growth through business: Theme Park Segment (Attendance)**



#### Establish a solid customer acquisition platform to achieve even higher attendance

#### **Expand our fan base among domestic guests**

- Nurture fans among children
- Enrich child-friendly contents and environment
- Generate touch points accessible in everyday life to build loyalty
- · Capture new fans
- Place greater emphasis on parks' universal value (brand value)
- Develop contents using diverse Disney intellectual property
- Raise interest through diverse collaborations
- Further boost attendance throughout the year

#### Strengthen appeal for overseas guests

- Strengthen initiatives tailored to the characteristics of specific areas
- Ongoing demand stimulation measures targeted for inbound reperter markets (South Korea, Taiwan)
- Ensure customer acquisition in growth areas (North America, China)
- Measures to enhance brand recognition and foster markets in high potential areas (some parts of Southeast Asia)
- Strengthen collaboration with OTAs\* as sales channels
- Aim to expand Tokyo Disney Resort Vacation Packages range for overseas guests

\*Online travel agency

#### **Growth through business: Attracting guests in summer**



#### Stimulate demand by creating special parks that can only be experienced in summer







#### In-park experiences

- · Expand special events and content scale
  - Roll out contents involving sprinkling of water to make the most of the hot season
  - Time-limited attraction overlay
  - Schedule entertainment shows mainly during cooler hours
- · Implement measures to enhance comfort

#### **Promoting appeals**

- Promote invariable appeal to all kinds of guests visiting at anytime, and place stronger emphasis on appealing to active and informationsensitive younger generation and Tokyo Disney Resort fans
- Constantly promote the appeal of visiting Tokyo Disney Resort in summer through various collaborations, etc.
- Offer diverse ticket types to attract visits during the summer season

As to Disney Properties ©Disney

#### **Growth through business: Theme Park Segment (Net sales per guest)**



#### Adapt to guests' diverse needs and upgrade existing services

Set optimal prices in consideration of the external environment

#### Price revision policies ahead

- 1 External environment
- 2 Price sensitivity survey
- 3 Guests' demand trend
- Enhance theme park value
- Continue using variable pricing
- Consider changing the composition of ticket price range and the price range itself (upper limit and lower limit), among other factors

#### Further enhance appeal of existing services



#### Increase the number of users to enhance experience value for a wide range of guests

- Add more facilitiles elible for Disney Premier Access
- Consider a variety of sales methods
  - Consider adopting systems that allow guests to purchase before visit
  - Considr appropriate pricing based on the above, etc.



## Provide a sense of specialness, comfort and peace of mind that comes with knowing experience are guaranteed

- Constantly increase the number of sales to expand sales scale
  - Initiatives to raise awareness
  - Creat plans based on new contents as the hook, etc.
- Implement price revisions in highly exclusive contents

Develop merchandise and menu items that meet guests' needs

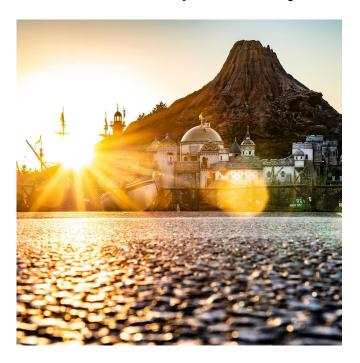
## Merchandise/Food and beverages revenues

As to Disney Properties ©Disney

#### **Growth through business: Theme Park Segment (New revenue sources)**



## Establish new revenue models for the Theme Park Segment that allow us to respond flexibly to changes in the external environment



Bold development of unprecedented means, services, etc.

- Implement research and development on new means and services unbound by the conventional concept of our Theme Park Segment business model
- Proactively engage in the new means and services over the long term to create unprecedented revenue sources

#### **Growth through business: Theme Park Segment (Costs)**



## Bearing various risks in the external environment such as rising costs, advance fundamental cost control to maintain and increase profitability

## Personnel expenses

- Control the number of part-time cast members at approx. 20,000, without significant increase
- Personnel expenses per employee are expected to increase on the back of ongoing human capital investment aimed at enhancing job satisfaction and maintaining competitiveness in hiring

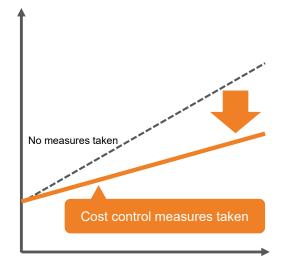
## Miscellaneous costs

- Necessary costs optimized by improving the quality of individual activities
- Fundamental review for budget management system that more accurately reflects management's objectives

## Depreciation and amortization

• Explore development scopes that makes the most effective use of costs and workforce to minimize depreciation and amortization

#### Conceptual illustration of cost control



## Hotel Business Segment



#### **Growth through business: Hotel Business Segment**



#### Maximize revenue through revenue management and consider establishing new Disney hotels

#### Six existing Disney hotels

A total of 3,483 rooms owned by six Disney hotels Enhance brand value by leveraging the overwhelming sense of immersion in the world of Disney



Maintain high occupancy rates by enriching the unique Disney hotel experience



Maximize revenue with continued revenue management



#### Plan going forward

Occupancy rates being more than 95%, we see further unmet demand to be fulfilled

Consider establishing new Disney hotels near Tokyo Disney Resort

Diverse types of existing Disney hotels

#### Luxury type



Tokyo DisneySea Fantasy Springs Hotel®

#### Deluxe type





Disney Ambassador® Hotel Tokyo DisneySea Hotel MiraCosta® Tokyo Disneyland® Hotel

#### Moderate type



Tokyo Disney Resort Toy Story® Hotel ©Disney/Pixar

#### Value type



Tokyo Disney Celebration Hotel®

# Cruise business





Building on its proud track record of evolving and growing Tokyo Disney Resort for more than 40 years, the OLC Group is launching a completely new family entertainment cruise service













#### Unforgettable travel memories made on cruise full of Disney Magic

#### Show restaurants



Deck party with characters



Character greetings



Entertainment aboard



Special experience with Disney characters



Water slider for immersive Disney experience



#### **Growth through business: Cruise business**



## Build a new pillar of growth by entering the cruise business, which has strengths not found in our existing businesses

#### Significance of entering the cruise business

Acquire a new pillar of revenue for the OLC Group

Highly profitable business model

Not subject to land constraints

Avoid the risk of concentrating all businesses in Maihama

Business model less susceptible to weather conditions

**Employment from overseas** 

#### **Growth through business: Cruise business**



## Based on even higher profitability than the Theme Park Segment, the cruise business will take the OLC Group to its next phase of evolution

#### Updated investment amount and return on investment

As of the July 2024 announcement

Investment amount

¥330 billion

Return on investment

Net sales ¥100 billion

Operating margin
On a par with Theme
Park Segment



Updated in April 2025

#### Ship's body: ¥290 billion / Contingency funds: ¥40 billion

\*Assumed exchange rage: ¥165/euro, ¥155/dollar

- Profit is assumed to be generated from FY2029 when full-year operation is scheduled
- We are closely examining the upside of net sales while aiming for the upper 20% range in operating margin within the first several years
- Operating margin is expected to improve further after depreciation
- A foreign exchange forward contract will be executed to hedge against exchange risks for approxmately half of the amount

Note: Calculated using estimated occupancy rates and average charge per guest room based on market surveys.

The launch of the second ship will be considered when the first ship is successfully on track.

# III. The OLC Group's unique activities that help enhance corporate value

#### The OLC Group's unique activities that help enhance corporate value



#### Creation of social value through ESG activities

- We have restructured our ESG Materiality areas, and will implement initiatives in accordance with their respective standpoints and purposes
- We will also promote "recycling-oriented resort" initiatives to reduce the environmental impact (waste, water, CO<sub>2</sub>) of our business activities to as close to zero as possible

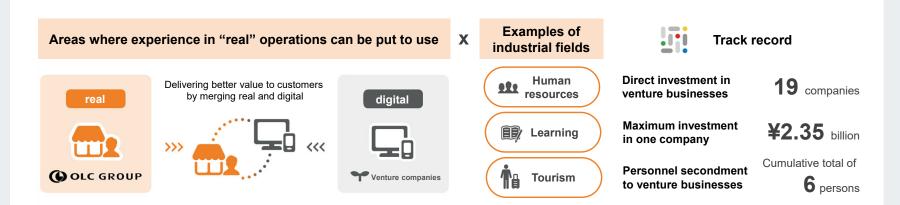


#### The OLC Group's unique activities that help enhance corporate value



#### Creation of social value through CVC activities

- Investment fund limit is increased from ¥3 billion to ¥13 billion to accelerate activities aimed at creating new businesses that contribute to offering "wonderful dreams, moving experiences, happiness and contentment," which is the OLC Group's business mission
- By focusing on areas where the OLC Group's experience in "real" operations can be put to use, generate new value through business accompaniment based on personnel secondment to venture firms
- Also contribute to resolving issues in existing businesses (e.g., environmental measures, flexible staffing)



# IV. Human resources and financial policies



## Strengthen business competitiveness by strengthening our talent base capable of creating value and securing more human resources

2035 Human resources policy

#### Evolve into a group that continues to create new value

(1) High quality talent base that creates value [Quality]

(2) Hiring competitiveness that allows us to secure sufficient talent [Quantity]

(Strengthen hiring capacity, enhance retention rate)



## Direction of initiatives

#### **Human resources growth base**

- By drawing on the experience of managing diverse operations, foster talent capable of consolidating people's efforts to maximize team performance
- Redesign our HR system in consideration of job features and internal/external environment

#### **Organizational strength**

- Visualize issues to enhance employee engagement and systematize spontaneous improvement at each organization
- Establish an organizational culture that values dialogues, strengthens ties, and maximizes the capabilities of organizations and individuals

#### Sense of security at work

- Improve workplace facility environment
- Continuously improve employee compensation in consideration of internal/external environment
- Ensure a reassuring workplace by supporting diverse ways of working



## Pursue an optimal capital structure to enhance corporate value with the aim of achieving an even higher ROE than the level achieved under the 2024 Medium-term Plan

#### Make disciplined use of financial leverage

- Keep shareholders' equity ratio above the minimum level required to maintain the current credit rating
- Secure cash reserves of approximately ¥250 billion (working capital for several months and funds for disaster risk response), as well as sufficient capacity to pay for growth investment and capital expenditure

#### **Reduce capital costs**

- Strive to expand stable revenues by entering the cruise business in addition to our existing businesses
- In addition to operating cash flow, utilize our debt capacity to make growth investments and buy back shares, etc.
- Promote sustainability management and strengthen investor relations activities

#### **Enhance shareholder returns**

- Continue with stable dividend payout
- Purchase of treasury shares
- Aim to increase dividend payout ratio to 30% by 2035
- Expand shareholder benefits

#### Address release of the Company's shares

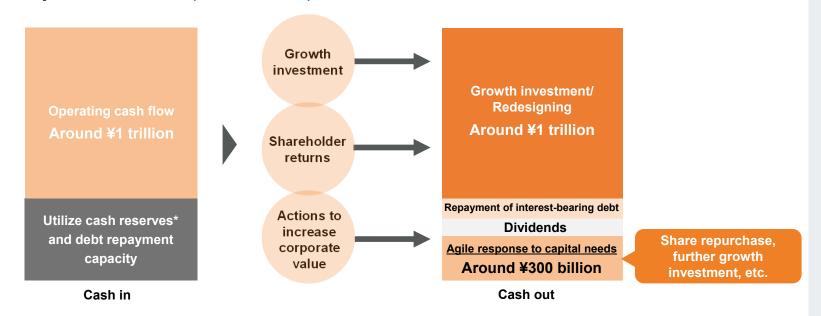
- Stay aware of the issue of overhang
- Take the best possible action by identifying the situation with a release of the Company's shares in advance

#### **Financial Policy: Cash allocation**



## Take steady actions to increase corporate value, including agile share repurchases, while prioritizing cash allocation to growth investment

Five-year cash allocation (FY2025-FY2029)



## Bringing more "Happiness" to you and the community.



# **Appendix**

#### 7 ESG Areas of Materiality and Our Vision



	Area of Materiality	Our Vision for 2035	Contribution to SDGs
	Employee happiness	To continue to be a corporation in which employees can truly take pride, we will work on measures to enhance employees' job satisfaction (a sense of achievement at work) and offer a comfortable workplace environment including supportive programs, thereby enabling employees to consistently generate new value while finding joy in their work	
s	Happiness of children	We will achieve a thriving business and society by nurturing the dreams and minds of children, who are our future	5 man 8 mont and an 10 months   10 months
	Diversity, equity and inclusion	We will implement initiatives to respect human rights and employee/customer diversity with the aim of maintaining a workplace environment where everyone can be themselves and enjoy working in their own way	12 strong land land land land land land land land
	Supply chain management	We will strengthen engagement with suppliers and procure sustainable raw materials to achieve sustainable supply chains	
	Climate change and natural disasters	Toward the goal of achieving net zero greenhouse gas (GHG) emissions in 2050, we will approach climate change through mitigation and adaptation and implement measures to preserve biodiversity including water resources management, thereby enhancing business and social sustainability	6 CLIO NUTS 7 AVEGABLE AND
E	Recycling-oriented society	We will decrease resource input, strengthen waste sorting to increase the recycling rate, and reduce waste with the aim of lowering our environmental impact on society and achieving our unique recycling-oriented business model	12 conservation of the con
G	Robust management foundation	We will ensure compliance with laws and regulations and the Corporate Governance Code as demanded by so establishing a system where next-generation talent can be fostered and corporate value can be enhanced on a	

#### **Employee happiness**



KPI	s for 2024	Expand initiatives aimed at enhancing employees' job satisfaction	
	Developing creative talent	<ul> <li>Introduced engagement survey; established frameworks and implemented initiatives aimed to visualize job satisfaction at each organization and formulate organization-specific action structure</li> <li>Enhanced engagement by making opportunities for dialogues between president and employees, superiors and subordinates, and among colleagues</li> <li>Implemented career support and self-awareness programs to help each employee act spontaneously</li> </ul>	
Review	Supporting diverse talent	Expanded work-life balance measures by employment category  Expanded benefits for employees with a same-sex spouse or common-law spouse  Expanded the scope of jobs for employees with disabilities, including onstage jobs, and strengthened hiring	
	Creating an environment conducive to job satisfaction	<ul> <li>Clarified the respective roles of theme park operations employees and part-time cast members and reviewed and restructured their evaluation/grading systems to help them fulfill their roles</li> <li>Implemented initiatives including events to engender joy and pride as cast members</li> <li>Enhanced the digital environment to provide a more comfortable working environment; renovated backstage facilities</li> <li>Launched a mental and physical health project and promoted in-house awareness initiatives</li> <li>Increased basic hourly wages and revised bonus payment policy</li> </ul>	
Vision	To continue to be a corporation in which employees can truly take pride, we will work on measures to enhance employees' job satisfaction (a sense of achievement at work) and offer comfortable workplace environment including supportive programs, thereby enabling employees to consistently generate new value while finding joy in their work		
KPIs for 2030	Total score of employee engagement survey: 71 (OLC Group-wide)		
KPIs for 2027*	Achieve higher total score of employee engagement survey than in FY2024 (OLC Group) Achieve higher scores every fiscal year for the following items that require improvement  Job: Demonstration of competence and a sense of self-efficacy Self-development: A sense of accomplishment and growth through work Human relations: Create communication time for cast members at the forefront of park operations and their superiors Environment: Workplace facility environment, satisfaction with compensation, satisfaction with occupational health factors, and other factors that provide peace of mind at work		
Action plan through 2027	Support initiatives led by each organization with the aim of creating a highly engaging organization where employees can take a step forward		
	[Raising awareness] Sending out messages to help employees become aware of the initiatives (e.g., through internal newsletters, etc.)		

### **Happiness of children**



KPIs for 2024	Expand activities to support and enrich the minds of children
Review	<ul> <li>Formulated KPIs for 2024 and 2026</li> <li>Implemented activities to support children         FY3/24: "Smiles for Tomorrow," a program for donating products sold at our parks to children's homes in Chiba Prefecture         FY3/25: Invited children to atmosphere shows and the Tokyo Disney Resort Special Parade rolled out nationwide</li> <li>Established Oriental Land Happiness of Children Foundation in July 2024</li> </ul>
Vision	We will achieve a thriving business and society by nurturing the dreams and minds of children, who are our future
KPIs for 2030 Updated Further evolve activities aimed at achieving KPIs for 2027, and support children from diverse perspectives	
KPIs for 2027	Implement activities to help children feel happy and become their ideal selves
Action plan through 2027	[Tokyo Disney Resort] Promote initiatives based on Long-term Management Strategy such as enriching child-friendly contents and environment [Social contribution] Brush up existing activities (work experience programs, on-site dance classes, etc.)  [Cruise] Our unique family entertainment cruise service that supports the development of children's dreams and minds, Activities to be rolled out from FY3/26 based on partnership with the Tokyo Metropolitan Government

#### Diversity, equity and inclusion



KPIs for 2024	Human rights	Implement a gap analysis on 11 key human rights issues in three fields—employees, supply chain, and customers—and identify areas in which initiatives for vulnerable rightsholders are insufficient •Establish an internal structure for promoting human rights initiatives sustainably		
KF15 101 2024		Proportion of employees to whom the Guidelines on Diversity was handed out: 100% Implement a gap analysis on existing facilities/services and formulate and execute countermeasures		
Desired	Human rights	Revised the OLC Group Human Rights Policy Statement Proceeded with gap analysis on key human rights issues in three fields—employees, supply chain, and customers—to identify issues, and developed a roadmap to 2024		
Review		Prepared and distributed the "Diversity & Inclusion Handbook" to all employees, and implemented dialogues Implemented internal awareness activities such as exposition on accessibility, etc.		
Vision	We will implement initiatives to respect human rights and employee/customer diversity with the aim of maintaining a workplace environment where everyone can be themselves and enjoy working in their own way			
	Respect for human right	Enhance human rights due diligence for designated key human rights issues and expand human rights due diligence among Group companies		
KPIs for 2030	Respect for customer dive	Establish a framework that promotes respect for diversity in activities		
	Respect for employee diversity	Establish an environment that supports diversity and inclusion		
	Respect for human right	<ul> <li>Review key human rights issues based on gap analysis; implement corrections and remedies for vulnerable rights holders for newly identified key human rights issues; implement preventive measures</li> <li>Continue conducting human rights due diligence in fields of employees, supply chain, and customers—and initiate human rights due diligence at Group companies</li> </ul>		
KPIs for 2027	Respect for customer dive	•Issue revised version of "Diversity & inclusion Handbook," offer learning opportunities to all employees: 100% •Percentage of employees who respect diversity and act accordingly: To be set by the end of FY2025		
	Respect for employee diversity	Proportion of female managers: 25% (Oriental Land Co., Ltd.) Proportion of male employees who take childcare leave: 95% (Oriental Land Co., Ltd.)		

#### Diversity, equity and inclusion



	Respect for human rights	•Execute the human rights due diligence process in fields of employees, supply chain, and customers—and take necessary actions. •Strengthen in phases initiatives that are insufficient for vulnerable rights holders
Action plan through 2027	Respect for customer diversity	•Promote the dissemination of "Diversity & inclusion Handbook" among employees by providing opportunities for both input and output •Raise Diversity, equity and inclusion awareness among all ranks of employees in a multifaceted way to strengthen a corporate culture that allows us to accommodate diversity in business activities
unougn 202 <i>1</i>	Respect for employee diversity	[Gender] Expand work-life balance measures and career support [Employees with disabilities] Achieve statutory employment rate and expand scope of jobs [Language and culture] Discuss improvement in employment environment for foreign workers [Older employees] Create an environment conducive to job satisfaction for employees of all ages [LGBTQIA+] Implement ongoing awareness activities; promote facility accommodations

#### Supply chain management



	Engagement with suppliers	•Ensure 100% engagement with key suppliers •Set targets and directions of initiatives for items and scope under management			
		Palm oil	Switch popcorn oil to sustainable palm oil at theme park restaurants and refreshment outlets		
		Seafood	Consider partially switching to sustainable seafood		
KPIs for 2024	Measures for items with high human	Timber	Formulate specifications for timber used in environmentally friendly design		
	rights/environmental	Conflict minerals	Establish a policy concerning conflict minerals including how to monitor suppliers		
	risks	Textiles	Establish a policy for procuring textiles with low environmental impact		
		Paper	Ensure that suppliers are informed of our policy on paper procurement and carry out ongoing investigations of major suppliers		
	Engagement with suppliers	Formulated the OLC Group Procurement Policy; revised the OLC Group Vendors Code of Conduct and Voluntary Investigation List (renamed the Self-assessment Sheet); engaged with key suppliers			
	Measures for items with high human rights/environmental risks	Palm oil	Fully replaced popcorn oil with RSPO-certified palm oil (Mass Balance) at theme park restaurants and refreshment outlets		
		Seafood	Partially switched to sustainable seafood		
Review		Timber	Added description of sustainable raw materials procurement in timber specification		
		Conflict minerals	Added policy on conflict minerals in the revised "OLC Group Vendors Code of Conduct"		
		Textiles	Established a policy for procuring textiles with low environmental impact		
		Paper	Incorporated the content of our Paper Procurement Guidelines into the OLC Group Vendors Code of Conduct and ensured that suppliers were informed of the guidelines and carried out investigations of major suppliers		

#### Supply chain management



Vision	We will strengthen engagement with suppliers and procure sustainable raw materials to achieve sustainable supply chains.				
	Engagement with suppliers	Ensure that all primary suppliers are informed of and fully consent to our Procurement Policy and the OLC Group Vendors Code of Conduct			
KPIs for 203	Measures for items with high human rights/environmental risks	Ensure sustainable raw materials procurement for all internally identified items			
	Engagement with suppliers  -Conduct interview or audit with all key suppliers -Ensure that corrective support is provided to all suppliers with possible risks in view of their responses in the Self-Assessment Sheet				
		Palm oil	Switch to sustainable palm oil used as a raw material		
KPIs for 202	7	Seafood	Partially switch to sustainable seafood used as a raw material		
through 2027	Measures for items with high human rights/environmental risks	Timber	Implement sustainable timber procurement		
		Conflict minerals	Obtain supplier approval for the OLC Group Vendors Code of Conduct to achieve responsible minerals procurement		
		Textiles	Switch raw materials for T-shirts sold at merchandise facilities of theme parks to sustainably procured materials		
		Paper	Partially switch paper used at theme park facilities to sustainable products		

#### Measures to address climate change and natural disasters



	Procurement of renewable energy	CO <sub>2</sub> emissions reduction: 78,000 t-CO <sub>2</sub>	
	Energy-saving activities	Remodel internal system (visualization system)	
	Installation of environmentally friendly design	Formulate proprietary guidelines	
KPIs for 2024	Production of renewable energy	Consider and install solar power generation equipment	
	Investing in and remodeling vehicles, machinery, and facilities	Consider and install environmentally friendly items	
	Scope 3	Set targets for next Medium-term Plan	
	Strengthening resilience	Start information disclosure in accordance with the framework of TCFD	
	Procurement of renewable energy	Results for FY2024 currently aggregated	
	Energy-saving activities	Promoted energy-saving activities by using energy management systems	
	Installation of environmentally friendly design	Formulated proprietary guidelines for environmentally friendly design	
	Production of renewable energy	Installed additional solar panels within our premises	
Review	Investing in and remodeling vehicles, machinery, and facilities	Converted some vehicles in operation at theme parks to electric vehicles	
	Scope 3	Formulated Scope 3 targets for next Medium-term Plan	
	Strengthening resilience	Endorsed TCFD and commenced scenario analysis	
	Water	Set targets related to water and conducted a review	
	Biodiversity	Set biodiversity targets and conducted a review	

#### Measures to address climate change and natural disasters



Vision	Toward the goal of achieving net zero greenhouse gas (GHG) emissions in 2050, we will approach climate change through mitigation and adaptation and implement measures to preserve biodiversity including water resources management, thereby enhancing business and social sustainability.		
	Scope 1 & 2	GHG emissions: 42% reduction from the FY2024 level	
	Scope 3	GHG emissions: 25% reduction from the FY2024 level (Categories 1 and 2)	
KPIs for 2030	Adaptation	Formulate KPIs by FY2027	
	Water	Formulate KPIs by FY2027	
	Biodiversity	Formulate KPIs in view of risks and impacts following environmental assessment	
	Scope 1 & 2	•Scope 1: In the process of considering and implementing measures to reduce gas consumption and switch fuels •Scope 2: Formulate KPIs after FY2024 results are finalized	
	Scope 3	Updated Scope 3 emissions: 5% reduction from the FY2024 level (Categories 1 and 2)	
KPIs for 2027	Adaptation	Implement appropriate measures to cope with heat;implement measures against intensifying rain and wind	
	Water	Intake of public water: 1% reduction from the FY2024 level	
	Biodiversity	Disclosure in line with TNFD framework	

#### Measures to address climate change and natural disasters



	Scope 1	Replace Central Energy Plant heat source Plan replacements of generators and boilers Adopt electrical equipment for entertainment and attractions Prepare to introduce electric vehicles as company cars Consider adopting all-electric kitchen appliances Reconsider operation of monogeneration system
	Scope 2	Procure renewable energy (set annual targets) Consider and adopt solar power generation equipment Consider programs such as non-fossil certificates and off-site PPAs Consider renewable energy other than solar power
Action plan through 2027	Scope 3	·Collect data on GHG emissions of key suppliers and corporate sponsors
	Adaptation	[Define policy on summer-time park operations]  • Set clear standards for structural investment; visualize areas and measures requiring actions (develop a three-year roadmap); implement measures in phases  • Accelerate adoption of thermal barriers and water supply facilities in areas where no structural investment can be made  • Consider direction for initiatives to secure workforce and ensure implementation; review the implemented measures and effects
	Water	·Install water-saving facilities and expand the use of recycled water ·Consider KPIs for 2030
	Biodiversity	•FY3/26: Risk assessment •FY3/27 and after: Determine direction for initiatives

#### **Recycling-oriented society**



	Food loss	22.5% reduction from the FY3/20 level
	Single-use plastic	10.5% reduction from the FY3/19 level
KPIs for 202	Save resources in products, services, and materials	4.4% reduction from the FY3/19 level
	Effective use of water resources	Set targets for the next Medium-term Plan
	Contribution to forming symbiotic relationship with nature	Set targets for the next Medium-term Plan
	Food loss	•The figures are being tallied •Advanced initiatives to achieve the reduction target by adopting food waste disposal machines in 2024
Review	Single-use plastic	The figures are being tallied Expanded use of wooden cutlery; reduced use of plastic by introducing new cutlery Replaced paper cups with aluminum cups to serve beer (at some restaurants) and promoted recycle
	Save resources in products, services, and materials	<ul> <li>Achieved target of 4.4% reduction from FY3/19 level</li> <li>Discontinued distribution tools at theme parks; reduced loss of resources by adopting a year-round design for gift bag</li> <li>Upcycled products made with cast members' waste costumes at theme parks</li> <li>Composting</li> </ul>
	Effective use of water resources	Changed an area of materiality from "Recycling-oriented society" to "Climate change/natural disaster"
	Contribution to forming symbiotic relationship with nature	Replaced "Contribution to forming symbiotic relationship with nature" with "Biodiversity" and changed an area of materiality from "Recycling-oriented society" to "Climate change/natural disasters"

#### **Recycling-oriented society**



Vision	We will decrease resource input, strengthen waste sorting to increase the recycling rate, and reduce waste with the aim of lowering our environmental impact on society and achieving our unique recycling-oriented business model.				
	Input	Reduce resource inputs while utilizing renewable resources	New Single-use plastic: 25% reduction from the FY2016 level (weight) (OLC Group)		
KPIs for 2030	Output	Reduce incineration and landfill disposal volume by advancing input reduction and recycling initiatives	Updated Incineration/landfill disposal volume: 13% reduction from the FY2016 level (OLC Group)		
	Recycling	Enhance recycling rate by strengthening waste sorting and renovating waste transfer station	Recycling rate: 80% (OLC Group)		
KPIs for 2027 Formulate KPIs after FY2024 results are finalized					
Action plan through 2027	Formulate KPIs after FYZUZ4 results are finalized				

### Robust management foundation



KPIs for 2024	•External directors' rate of attendance at Board of Directors meetings: More than 80% •Evaluation of the effectiveness of the Board of Directors: Ensure appropriate evaluation and make improvements •Corporate Governance Code: Fully complied with *Ensure that revision in the Corporate Governance Code is fully addressed	
Review	<ul> <li>Introduced performance-linked remuneration</li> <li>Independent external directors accounted for at least one-third of the board</li> <li>Independent external directors accounted for a majority of the members comprising the Nomination/Remuneration Committee (voluntary establishment)</li> <li>External directors' rate of attendance at Board of Directors meetings: More than 80% achieved</li> </ul>	
Vision	We will ensure compliance with laws and regulations and the Corporate Governance Code as demanded by society, while establishing a system where next-generation talent can be fostered and corporate value can be enhanced on an ongoing basis	
KPIs for 2030	Compliance with Corporate Governance Code	The Corporate Governance Code is complied with, and the management systems in place allow flexible response to changes and facilitate growth
	Development of next-generation management talent	New A system for securing a pool of talent is in place, facilitating the execution of succession plans
KPIs for 2027	Compliance with Corporate Governance Code	•External directors' rate of attendance at Board of Directors meetings: More than 80% •Evaluation of the effectiveness of the Board of Directors: Ensure appropriate evaluation and make improvements •Compliance with Corporate Governance Code: Fully complied with
	Development of next-generation management talent	New Management talent development cycle and programs are operated, expanding the pool of available leadership talent
Action plan through 2027	Compliance with Corporate Governance Code	*Collect information to improve corporate governance
	Development of next-generation management talent	Operate talent development cycle Implement rank-specific talent development programs in a multifaceted way



## Oriental Land Co., Ltd. IR Group, Finance/Accounting Department

www.olc.co.jp

#### Cautionary Statement:

The purpose of this document is to provide information on the operating results and future management strategies of the OLC Group, and not to solicit investment in securities issued by the Company.

The data disclosed in this document are based on the judgments and available information as of the date of publication. The OLC Group's business is sensitive to factors such as customer preferences, and social and economic conditions, and therefore the forecasts and outlook presented in this document contain uncertainties.

Theme park attendance figures have been rounded, and financial figures have been truncated. Please refrain from reprinting this document.